

WELCOME TO ENERGIES & SERVICES



Kraftanlagen



ENERGIES & SERVICES DIVISION OF

BOUYGUES
CONSTRUCTION

Overview of the Energies & Services Division

KEY FIGURES



66%

OF OUR BUSINESS
IS INTERNATIONAL



€3.7 bn

IN ANNUAL REVENUE

(excluding Axione, and based on a theoretical
one-year performance excluding the Covid-19 effect)



21,500

EMPLOYEES

ON 5 CONTINENTS
(end September 2020 data)

2020 figures

BRANDS



FRANCE, UK, SWITZERLAND & ITALY

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GERMANY & ROMANIA

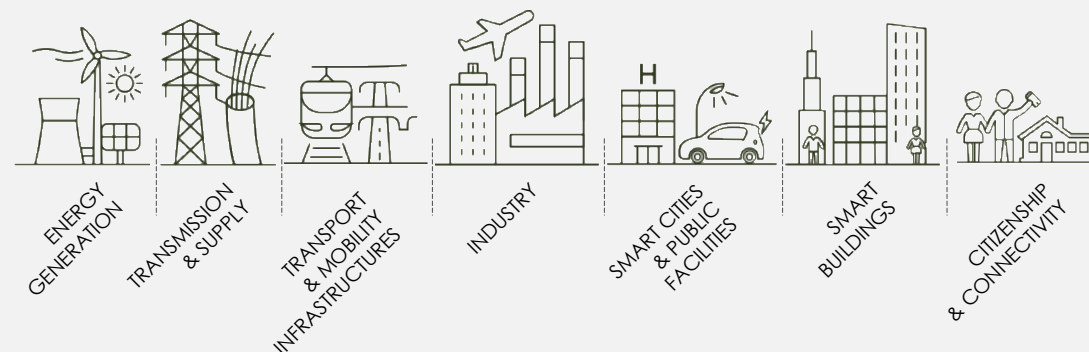


FRANCE & UK

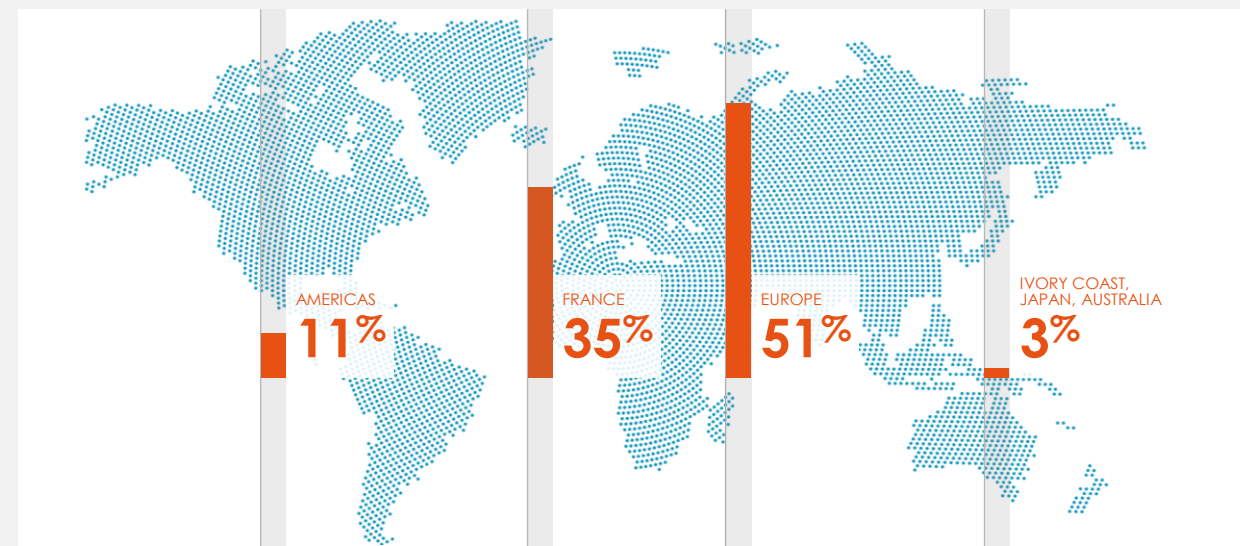


CANADA

THE ENERGY PATHWAY



A GLO-CAL PRESENCE





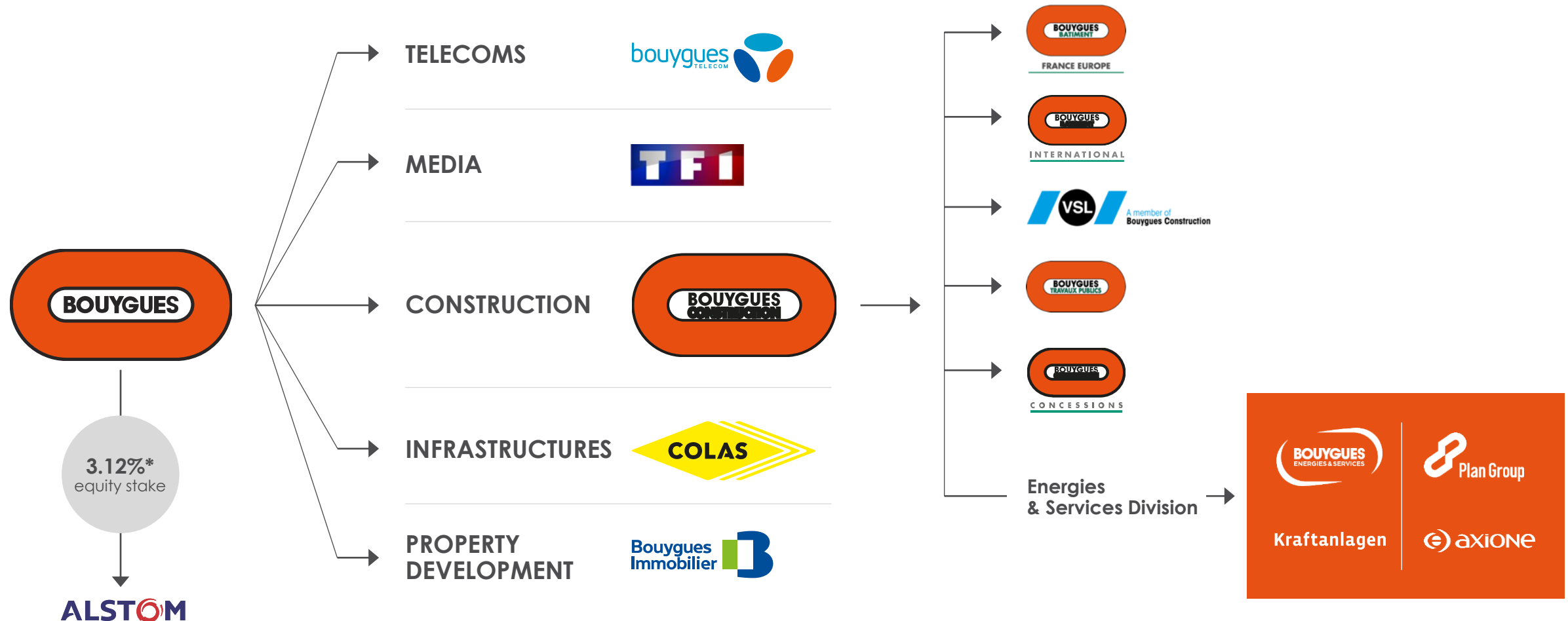
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- 2 OUR COMMITMENTS
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- 4 OUR EMPLOYER BRAND

A photograph of two men in safety gear (hard hats, safety glasses, and high-visibility vests) walking on a bridge or walkway. In the background, a large ship is visible on the water. The image has a blue tint and a white graphic element on the left side.

PRESENTING THE DIVISION

Introduction to the Group



2020 figures



Our Chair's vision



By working closely with our clients
as members of the same team,
our employees take care
of their strategic assets.
It is our job to guarantee the
optimal flow of energy, data,
services and people, all of which
are essential resources for
building the future.

Pierre VANSTOFLEGATTE

*Chief Executive Officer of the Energies
& Services Division
Chair of Bouygues Energies & Services*



Together Further... our value creation strategy

A STRATEGY
BUILT AROUND
4 PRIORITIES
TO ACHIEVE
OUR TARGETS
OF **€4 BILLION**
IN REVENUE
& **4% CURRENT**
INCOME

**PREPARE FOR
TOMORROW**



ENERGY

developing carbon neutral energy solutions and processes. This expectation is shared by customers and authorities in all of our operating countries.



DATA

digitalising to improve business performance by making the benefits of digital available to everyone.

**COMMIT TO THE
LONG TERM**



SERVICES

providing long-term local services to help our clients achieve their energy transformation.



HUMAN CAPITAL

committed colleagues who work as team members alongside their clients to make a difference through action.

With Together Further, we're all involved and committed

TO SOLUTIONS

1

Transitioning to **low-carbon** solutions for our own business and those of our clients.

2

Accelerating **digitalisation** across the business.

WHAT?

TO PEOPLE

1

Giving everyone the opportunity to acquire **new skills**.

2

Ensuring equal access to **all opportunities**.

HOW?

TO THE LONG TERM

1

Cultivating long-term **trust-based partnerships** with our clients.

2

Making **safety, business ethics and carbon footprint** our absolute priorities.

Energies & Services Division – Key Figures



66%

of our business
is **international**



21,500

employees
on 5 continents



€3.7

billion
in annual revenue



4

complementary entities
covering the entire
value chain



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axione



€4.8

billion
in orders

2020 figures

A woman and a man in orange safety gear (hard hats, safety glasses, and high-visibility vests) are standing on a construction site. They are holding a large blueprint together. The man is pointing towards the right. The background shows a long, straight corridor with concrete pillars and a staircase on the left. The entire image has an orange tint.

OUR COMMITMENTS

A constructive approach to CSR

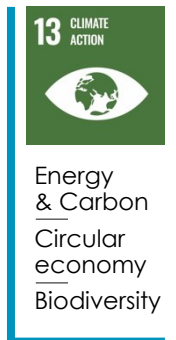
UNDERPINNED BY 15 PRIORITISED COMMITMENTS

Responsible
and committed!

Our **Responsible & Committed** CSR roadmap is underpinned by 15 prioritised commitments that will together reduce the environmental, social and societal impacts of our business, and deliver sustainable long-term performance.

They are at the core of our strategy and provide the guidelines for its implementation. **They offer us powerful opportunities for growth and allow us to make our contribution to the global challenges set by the UN.**

15 PRIORITISED COMMITMENTS

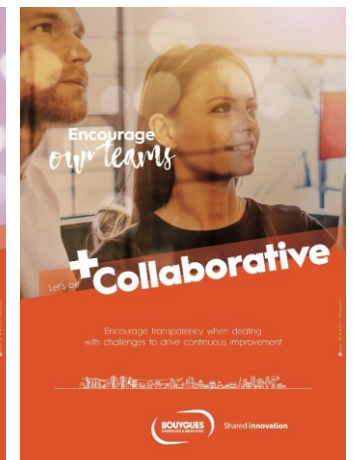
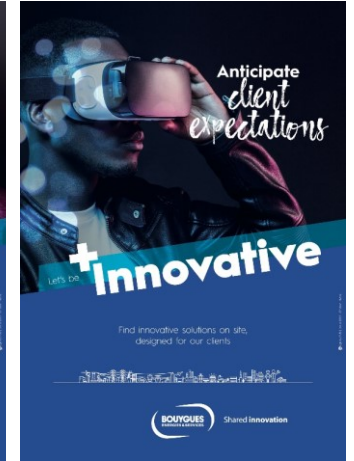


A responsible & committed stakeholder!

STRONG & UNIFYING VALUES

Our people are our Group's most important asset. They stand out from the crowd for their commitment, passion and sense of responsibility. They are:

+ SELECTIVE	Sustainability of our commitments
+ CLIENT-DRIVEN	Agile in response to our clients' needs
+ INNOVATIVE	Proactive in their contribution
+ DEMANDING	Delivering process performance
+ EFFICIENT	Building impactful business relationships
+ COLLABORATIVE	Fully committed to customer service



A central stakeholder in transformational change

A GLOBAL FOCUS FOR A STRONG COMMITMENT TO RESULTS

Design



We develop bespoke technical solutions in partnership with our clients and guarantee the performance of our contracts over time.

Build



We execute projects to a high standard, minimising environmental impact while delivering on time and to budget.

Operate



We operate services for clients and users over the long-term, guaranteeing a high standard of performance and results.

Maintain

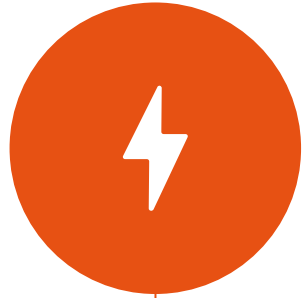


We offer services that maintain facilities to high operational standards, by combining local presence, service ethos and responsiveness.



OUR OFFERS AND MARKETS

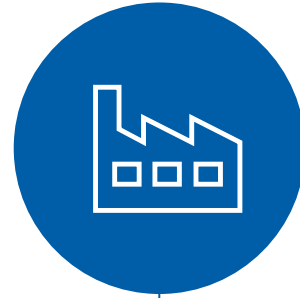
Serving 5 markets



ENERGY



TELECOMS



INDUSTRY



CITIES
& REGIONS



BUILDINGS

The energy pathway to shared innovation



POPULATION
GROWTH AND
URBANISATION



DIGITAL AND
TECHNOLOGICAL
TRANSFORMATION



CLIMATE
CHANGE



CHANGING
CUSTOMER
BEHAVIOURS

Partnering
in your energy
and digital
transformation

ENERGY
GENERATION

TRANSPORTATION, STORAGE
AND DISTRIBUTION OF ENERGY
& DATA



INDUSTRY

TRANSPORT
& MOBILITY
INFRASTRUCTURES



SMART CITIES
& PUBLIC
FACILITIES

SMART BUILDINGS
PERFORMANCE

CITIZENSHIP,
CONNECTIVITY
& MOBILITY



A photograph of four construction workers standing in a row in front of a building at night. They are all wearing orange high-visibility safety jackets with reflective silver stripes, dark blue work pants, white hard hats, and safety glasses. The worker on the far right is smiling. The worker second from the right is holding a black tool bag. The background shows the vertical lines of a building facade and a staircase. A large white 'L' shaped graphic is on the left side of the image.

OUR EMPLOYER BRAND

THANK YOU!



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